

From: ADAM-LINK of Utah
2337 South 600 East
Salt Lake City, Utah 84106
Ph.# (801)484-5114

Date: 9-14-91

To: ADAM Vendors

You have probably heard that I have released an ADAM Home Automation package that includes the X10 Home Control Interface, software for operating it, and other items. I have included a flyer that will provide some additional information to you on the subject. I will also be distributing a brief article on the subject Through the ADAM News Network.

I will be offering a discount to vendors on either the software or the package for those that are interested in carrying it.

Here are some prices:

Amount ordered:	RETAIL	1-2	3-4	5+
Home Automation Package	\$70	\$60	\$55	\$52
Home Automation Software	\$20	\$15	\$14	\$12.50

Contact me for discounts on X10 modules and other X10 products.

If you are inhterested in including an RS232 interface in the package, contact me for pricing information.

ADAM-LINK also has other products that you may be interested in:

Amount ordered:	RETAIL	1-2	3-4	5+
A-NET BBS 4.0 (internal)	\$30	\$27.50	\$25	\$22.50
A-NET BBS 4.1 (eve/obs)	\$35	\$30.00	\$27.50	\$25
A-NET BBS 4.2 (sydmodem)	\$35	\$30.00	\$25	

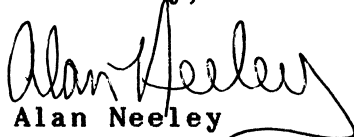
Auto-Answer device	\$20	\$17.50	\$15	\$12.50
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(required for A-NET 4.0 - includes 2 software programs)

ADAM-LINK is the ONLY authorized distributor of Digital Express products. Vendors can still purchase the D.E. products at the same discounted prices offered from Digital Express. Please contact us for additional pricing information.

I hope you are interested and I look forward to hearing back from you.

Sincerely,


Alan Neeley